



## “The Pivot” Calls for Durability, Fast Turnaround

### The challenge

Lighting manufacturer Architectural Area Lighting’s new luminaire design, called “The Pivot,” is a universal fixture with the ability to perform inside or outside. The company turned to Sandee to help develop an acrylic blend that combined clarity and light transmission with durability.

### The solution

Sandee developed a special blend of acrylic with modified acrylic to meet these challenging specifications. Due to the variety of applications for this fixture, a wide range of cut lengths were required. Just-in-time delivery was also critical to meet project deadlines.

Sandee developed a system in which the lenses are run long and cut to specific lengths when the client releases an order. Lenses are delivered within 24 hours of the release.

### The result

The Pivot has quickly become one of Architectural Area Lighting’s most successful lines.

**Sandee worked in partnership with our client Architectural Area Lighting to produce this concept.**

**Architectural Area Lighting**  
[www.progresslighting.com](http://www.progresslighting.com)  
**(864) 678-1000**



#### **sandee midwest**

10520 Waveland Avenue  
Franklin Park, IL 60131  
(800) 669-6363  
(847) 671-1335

#### **sandee west**

14932 Gwenchris Court  
Paramount, CA 90723  
(800) 961-7007  
(562) 634-0613

#### **sandee southeast**

419 NW Liddington Lane  
Morristown, TN 37814  
(423) 307-2675  
(877) 355-6113 fax

